



Joint Insolvency Conference

Crossing (Dutch) Borders in Insolvency



**All you need
in this life is ignorance and
confidence**

Gerhard Gispen



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- The Dutch: lawyers
- The Germans: Qualified practitioners educated at academic level
- INSOL Europe CoCo: EIR-trained and straightforward



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- Lists and licenses
- Big and small
- Who needs it?



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- Regulatory authority?
- Bankruptcy court?
- Creditors?
- Debtors?



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- Technical skills?
- Practical skills?
- Social skills?
- Or just: high net proceeds?



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- Debtors may need regulation: individuals and small businesses
- Debtor Corporations do not
- Creditors do on a case by case basis
- Court regulated eligibility?



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- Separate businesses and individuals
- CoCo and Best Practice
- Supervision on a case by case basis
- Eligibility: horses for courses



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